Northwest TN Workforce Board Outreach and Opportunities Committee

Thursday, May 3, 2018 – 1:00 p.m.

Room 129 - Dyersburg State Community College – Trenton Campus
2211 US 45 Bypass, Trenton, TN 38382
Conference Call – 1-877-216-1555 #845157

Chair - Ben Marks

Vice Chair - Will Douglas

Agenda

Welcome and call to order

Review and Approval of Minutes of January 30, 2018 meeting

Consideration of Eligible Training Provider List

New Program -TN College of Applied Technology Paris – Outdoor Power Equipment Funding Status – TN College of Applied Technology Covington – Patient Care Technician

Promising Practices/ Supplemental Grants

Bongards Creamery Community Grant

DSCC Delta Community Health Services Grant - Career Coach and EMSI Developer

LEAP Grant

Strengthening Working Families

Special Populations Updates

Youth Services – Registered Electrical Apprenticeship Preparation (REAP) - Lake
Offenders - Re-entry Advanced Manufacturing Program (RAMP) pilot – Gibson & Dyer counties
Dislocated Workers

Veterans

Individuals with Disabilities

AJC Cost Reduction Update

State updates

Requirement to Re-bid One-Stop Operator and Career Services Review of Potential Re-alignment of LWDA 12

Other

LStaff Services 1

	[Stair Services]		
Provider Profile	Provider Programs	Provider A	ctivities
General	Program Services	<u>Enrollments</u>	
Locations	Support Services	Invoices	
<u>Contacts</u>	<u>Contracts</u>	<u>Vouchers</u>	
Case Notes	Self Service Education Proc	<u>grams</u>	
<u>Documents</u>			
Program Services	<u>Support Services</u>	Contracts	Self Service Education Program
vider: TENNESSEE COLLEGE OF A	APPLIED TECHNOLOGY AT PARIS		
If Service Education Program Deta	ails		
Data ind	ligates this item was shape at 04/00	0/2010 [1/:1/:-+	•
Data ind	licates this item was changed 04/09 tes this item was changed 04/17/20		

Program / Service Details

* Other Credential Type:

*Certification/License Title:

* Status: Active * Service Name: **Outdoor Power Equipment** * Service Description: A program that prepares individuals to apply technical knowledge and skills to repair, service, and maintain small internal-combustion engines used on portable power equipment such as lawnmowers, chain saws, rotary tillers, and snowmobiles. * Service Type: PS - CRS * Alternate Service Type: Not Applicable * State Use 1: * State Use 2: * State Use 3: * State Use 4: * State Use 5: * Green Job Training: * This program of study leads to: A measurable skills gain leading to a credential * This program leads to a postsecondary Yes credential or degree: *Cipcode: 470606 - Small Engine Mechanics and Repair Technology/Technician. *Date Program First Offered: 01/03/2018 *WIOA Program: This is a WIOA Program. *Pell Grant Eligible: Yes *Is this program in a partnership with No business? *Program-Business Partnership Description: *LWIA Submitted: **LWDA 12** *Completion Level: Certificate 1-2 years * Attain Credential: Occupational Skills certificate or credential

Technician Diploma

N/A

JOBS4TN.GOV - Provider Programs / Services Profile

4/26/2018

*Certification/License Type:

Certification or License Does Not Apply

*Grievance Procedure:

*Refund Policy:

*Class Frequency:

*Duration:

1296 Hours

*Day or Night Classes: *Weekend Classes:

Day No

*Class Time:

1296 Hours

*Lab Time:

0 Hours

*Other Time:

0 Hours

*Class Size:

Minimum:

Maximum:

*Number of Instructors:

*Drug/Alcohol Screening Required:

*Describe the qualifications of all instructors

in 800 characters or less:

*Describe the minimum entry level requirements or prerequisites in 800

characters or less:

*Describe any equipment used in this program and its adequacy and availability in 800

characters or less:

*Please provide a reasonable explanation regarding why this is a new program:

*Projected hourly wage after Program

\$

Completion:

*Accessibility:

On-Site Parking

Program Credentials

*Number of credits:

*Credit earned duration:

External Approvals

* State Approving

Tennessee Board of Regents

Agency: *State Approving

Agency Status:

Approved

*State Approving

09/21/2019

Agency Approval Expiration Date:

* Staff Created ID:

[7519283]

* Date Created:

04/09/2018

* Staff Last Edited ID:

Bane, Jennifer [CG07754]

* Date Last Edited:

04/09/2018

[Edit Program / Service Details]

Program / Service Registered Apprenticeship

Registered Apprenticeship

*Is this Education Program a Registered Apprenticeship?

[Edit Program Registered Apprenticeship]

Program / Service Occupations

BRIGHT OUTLOOK Indicates a bright outlook occupation.

Code Occupation Title Provider Title

49305300 Outdoor Power Equipment and Other Small Engine Mechanics

[Edit Occupation Details]

Program / Service Cost Details

	Cost Title	Cost Value
Total CRS Training Costs		\$4,152.88
Tuition/Fee		\$3,738.00
Books		\$183.46
Tools		\$203.29
Other Costs		\$28.13
Comments		Costs are estimated
Total Amount		\$4,152.88
	F. F. dit. Co. et Dotte il e 1	

[Edit Cost Details]

Program / Service Locations

Address

Bill Address

TENNESSEE COLLEGE OF APPLIED TECHNOLOGY AT PARIS

312 South Wilson Street Paris, TN - 38242 312 South Wilson Street Paris, TN - 38242

[Edit Location Details]

Program / Service Skills

Selected Skills

No data available

[Edit Program Skills]

Program / Service Performance

PY Program Completion Employment Employment Employment Credential Employment Employment Average MEDIAN Rate 4th Wage hourly Rate Rate Rate Related Rate 2nd Rate Quarter Quarter wage (Exiters) (Completers) Occupation after Exit after Exit

No data available

[Edit Program Performance]

Program / Service Application Confirmation

Agreed to the confirmation statement:

Yes

Submit program for WIOA Approval:

Yes

[Edit Confirmation]

Program / Service Review Status

This program / service has not been reviewed. Program/Service Skills have not been entered.

WIOA-Program has not been enabled for ITA-Approved Status.

Review Date:

Application Status:

Applied For

Review Status:

Not Reviewed

Reapplication Date:

Eligibility Type:

Expiration Date:

[Edit Program Review]



Office of Academic Affairs

1 Bridgestone Park, Third Floor Nashville, Tennessee 37214 615-366-4482 OFFICE 615-366-3903 FAX

tbr.edu

MEMORANDUM

TO:

TCAT Presidents

FROM:

Dr. Randy Schulte, Interim Vice Chancellor

Office of Academic Affairs

SUBJECT:

Program Approvals

September 25, 2017

Tennessee Board of Regents

On September 21, 2017, Tennessee Board of Regents approved the following Tennessee Colleges of Applied Technology program action:

- Implementation to establish a Practical Nursing- Hybrid Online program at TCAT Crump. The program length is 1,296 hours in length and the CIP code is 3151390100.
- Implementation to establish Electrical & Plumbing Construction Technology program at TCAT Crump-Henderson Chester County Instructional Service Center, The program length is 1,296 hours in length and the CIP code is 2946041500.
- Implementation to establish a CNC Operator-Programmer program at TCAT Crump. The program length is 1,296 hours in length and the CIP code is 2948051000.
- Implementation to establish a Diesel Powered Equipment Technology program at TCAT Crossville. The program length is 2,160 hours in length and the CIP code is 2947060500.
- Implementation to establish a Phlebotomy Technology program at TCAT Elizabethton. The program length is 432 hours in length and the CIP code is 3151100900.
- Implementation to establish a Barbering program at TCAT Livingston. The program length is 1,500 hours in length and the CIP code is 0712040200.

- Implementation to establish a Patient Care Technology/Medical Assisting program at TCAT Livingston. The program length is 864 hours in length and the CIP code is 3151080100.
- Implementation to establish Cosmetology Instructor Training program at TCAT Livingston. The program length is 300 hours in length and the CIP code is 0712040103.
- Implementation to establish Major Appliance Repair program at TCA McKenzie.

 The program length is 1,728 hours in length and the CIP code is 2947010600.
- Implementation to establish Heating, Ventilation, Air Conditioning, and Refrigeration program at TCAT McMinnville. The program length is 1,728 hours in length and the CIP code is 2947020100.
- Implementation to establish Cosmetology program at TCAT McMinnville at Coffee County Central High School. The program length is 1,500 hours in length and the CIP code is 0712040100.
- Implementation to establish Culinary Arts program at TCAT McMinnville at Coffee County Central High School. The program length is 1,296 hours in length and the CIP code is 0712050300.
- Implementation to establish Retail, Hospitality, and Tourism Technology program at TCAT Morristown-Sevierville. The program length is 1,296 hours in length and the CIP code is 3252090100.
- Implementation to establish Industrial Electricity program at TCAT Morristown-Sevierville. The program length is 1,296 hours in length and the CIP code is 2946030200.
- Implementation to establish Computer Information Technology program at TCAT Morristown- Greeneville Center for Technology. The program length is 2,160 hours in length and the CIP code is 2947010400.
- Implementation to establish Machine Tool Technology program at TCAT Morristown- Greeneville Center for Technology. The program length is 1,728 hours in length and the CIP code is 2948050100.
- Implementation to establish Industrial Electricity program at TCAT Morristown-Greeneville Center for Technology. The program length is 2,160 hours in length and the CIP code is 2946030200.
- Implementation to establish Collision Repair Technology program at TCAT Morristown- Greeneville Center for Technology. The program length is 1,728 hours in length and the CIP code is 2947060300.

- Implementation to establish Building Construction Technology program at TCAT Morristown. The program length is 2,160 hours in length and the CIP code is 2946041500.
- Implementation to establish Tool and Die Machining program at TCAT Murfreesboro-Smyrna campus. The program length is 3,024 hours in length and the CIP code is 2948050700.
- Implementation to establish Central Sterile Processing Technology program at TCAT Murfreesboro. The program length is 900 hours in length and the CIP code is 3151999900.
- Implementation to establish Administrative Office Technology program at TCAT Nashville-Portland Campus. The program length is 1,296 hours in length and the CIP code is 3252040200.
- Implementation to establish Building Construction Technology program at TCAT Nashville-Portland Campus. The program length is 2,160 hours in length and the CIP code is 2946041500.
- Implementation to establish Diesel Powered Equipment Technology program at TCAT Nashville. The program length is 2,160 hours in length and the CIP code is 2947060500.
- Implementation to establish a Practical Nursing- Hybrid Online program at TCAT Nashville. The program length is 1,296 hours in length and the CIP code is 3151390100.
- Implementation to establish a Practical Nursing program at TCAT Nashville-Portland. The program length is 1,296 hours in length and the CIP code is 3151390100.
- Implementation to establish a Machine Tool- Hybrid Online program at TCAT Newbern. The program length is 1,728 hours in length and the CIP code is 2948050100.

Implementation to establish an Outdoor Power Equipment program at TCAT Paris. The program length is 1,296 hours in length and the CIP code is 2946030100.

 Implementation to establish a Cosmetology program at TCAT Ripley. The program length is 1,500 hours in length and the CIP code is 0712040100.

TOAT .



COUNCIL ON OCCUPATIONAL EDUCATION

"Assuring Quality and Integrity in Career and Technical Education"

December 13, 2017

Dr. Bradley White Director Tennessee College of Applied Technology – Paris 312 South Wilson Street Paris, TN 38242

Dear Dr. White:

Please be advised that the Commission has approved the addition of the following new program to the approved programs list of Tennessee College of Applied Technology – Paris at the following location:

Main Campus - 312 South Wilson Street, Paris, TN 38242

Program Name	Program Length	Instructional Delivery Mode
Outdoor Power Equipment		
(CIP: 46.0301)		
(Postsecondary and	1296 Clock Hours	Traditional Classroom
Secondary-Combined)		

The effective date of this approval is October 18, 2017.

Please be advised that you must notify the Council of changes to approved programs. Changes include altering the length, content, and/or delivery mode. The institution must inform the Council if it fails to implement an approved programmatic substantive change within 180 days of the effective date of approval. Failure to implement an approved programmatic substantive change within this timeframe will result in revocation of the approval.

You may print a list of COE Approved Programs by accessing your institution's *MyCouncil* account on the Council's web site (www.council.org).

The Commission stands ready to assist you and your institution in your efforts to improve occupational education. Please feel free to contact the Commission if you have questions regarding this matter.

Sincerely.

Gary Puckett, Executive Director

Dary Kuckett

Commission of the Council on Occupational Education

GP/lbp

The <u>Outdoor Power Equipment Mechanic Assistant</u> will be introduced to the basic function, theory and operation of engines and related systems used in today's outdoor power equipment. The systems covered will include: ignitions, fuel, and electrical. The trainee will learn by "hands on" the proper use of fasteners, hand tools, shop equipment and shop manuals. They will be equipped with the basics needed to begin servicing outdoor power equipment and assisting in their repair.

The <u>Outdoor Power Equipment Repair Mechanic</u> will go into much deeper detail than the assistant by learning how the various systems work and more importantly how to repair and restore them to working condition. Systems covered will expand into lubrication, cooling, exhaust, transmissions, wheels, tires, brakes and attachments.

The <u>Outdoor Power Equipment Technician</u> will be able to properly diagnose and repair outdoor power equipment using modern test equipment, hand tools, special tools, special equipment, precision measuring tools and use of service manuals and service specifications. Full engine reconditioning will be covered as well as tune-ups and general service. The trainee will be equipped to enter the repair field with the basic business aspect of repair shop operations.

Occupation Snapshot

Emsi Q1 2018 Data Set

April 2018

Northwest Tennessee Workforce Board



708 E. Court Street Dyersburg, Tennessee 38024

Parameters

Occupations

Code	Description
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics

Regions

11 items selected. See Appendix A for details.

Timeframe

2018 - 2023

Datarun

2018.1 - Employees

Outdoor Power Equipment and Other Small Engine Mechanics in Local Workforce Development Area 12

Outdoor Power Equipment and Other Small Engine Mechanics (SOC 49-3053): Diagnose, adjust, repair, or overhaul small engines used to power lawn mowers, chain saws, recreational sporting equipment and related equipment.

Sample of Reported Job Titles: Small Engine Mechanic, Golf Cart Mechanic, Small Engine Technician, Service Technician, Outdoor Power Equipment Service Technician, Mechanic, Lawnmower Repair Mechanic, Lab Technician, Power Saw Mechanic, Gas Engine Repairer

Related O*NET Occupation: Outdoor Power Equipment and Other Small Engine Mechanics (49-3053.00)

Occupation Summary for Outdoor Power Equipment and Other Small Engine Mechanics

49
Jobs (2018)
120% above National average

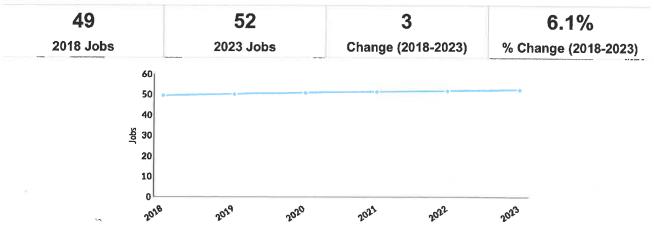
6.1% % Change (2018-2023)

Nation: 4.8%

\$15.16/hr

Median Hourly Earnings
Nation: \$16.22/hr

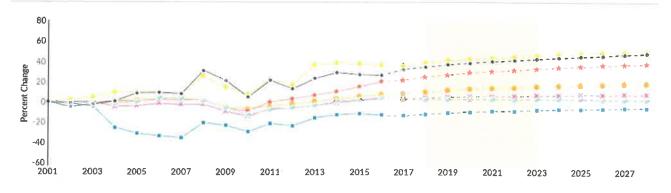
Growth for Outdoor Power Equipment and Other Small Engine Mechanics (49-3053)



Percentile Earnings for Outdoor Power Equipment and Other Small Engine Mechanics (49-3053)



Regional Trends



	Region	2018 Jobs	2023 Jobs	Change	% Change
•	Region	49	52	3	6.1%
•	State	947	1,009	62	6.5%
•	Nation	33,464	35,087	1,623	4.8%
•	LWDA12 Surrounding Counties	291	297	6	2.1%

Regional Breakdown



2023 Jobs
12
<10
<10
<10
<10

Job Postings Summary

0

Unique Postings (Jan 2018 - Feb 2018)
0 Total Postings

n/a

Posting Intensity (Jan 2018 - Feb 2018)

National Educational Attainment



	Education Level	2017 Percent
•	Less than high school diploma	18.1%
•	High school diploma or equivalent	40.7%
•	Some college, no degree	25.2%
•	Associate's degree	10.5%
•	Bachelor's degree	4.2%
•	Master's degree	1.1%
•	Doctoral or professional degree	0.2%

Occupational Programs

1 Programs (2016)	Completions (2016)	7 Openings (2016)
CIP Code Program		Completions (2016)	
47.0606	Small Engine Mechanics and Repair Technology/Technician		0

Industries Employing Outdoor Power Equipment and Other Small Engine Mechanics

Industry	Occupation Jobs in Industry (2017)	% of Occupation in Industry (2017)	% of Total Jobs in Industry (2017)
Nursery, Garden Center, and Farm Supply Stores	26	53.4%	9.6%
Farm and Garden Machinery and Equipment Merchant Wholesalers	<10	8.8%	1.4%
Landscaping Services	<10	5.1%	0.6%
Outdoor Power Equipment Stores	<10	4.7%	8.0%
Home Centers	<10	4.6%	0.3%

Appendix A - Regions

Code	Description	
47005	Benton County, TN	
47017	Carroll County, TN	
47033	Crockett County, TN	
47045	Dyer County, TN	
47053	Gibson County, TN	
47079	Henry County, TN	
47095	Lake County, TN	
47097	Lauderdale County, TN	
47131	Obion County, TN	
47167	Tipton County, TN	
47183	Weakley County, TN	

Appendix B - Data Sources and Calculations

Location Quotient

Location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the nation. It can reveal what makes a particular region unique in comparison to the national average.

Occupation Data

Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

CareerBuilder/Emsi Job Postings

Job postings are collected from various sources and processed/enriched by Careerbuilder to provide information such as standardized company name, occupation, skills, and geography. Emsi performs additional filtering and processing to improve compatibility with Emsi data.

Institution Data

The institution data in this report is taken directly from the national IPEDS database published by the U.S. Department of Education's National Center for Education Statistics.

State Data Sources

This report uses state data from the following agencies: Arkansas Department of Workforce Services; Kentucky Office of Employment and Training; Missouri Department of Economic Development; Tennessee Department of Labor and Workforce Development, Research and Statistics Division



Occupation Snapshot

Emsi Q1 2018 Data Set

April 2018

Northwest Tennessee Workforce Board



708 E. Court Street Dyersburg, Tennessee 38024



Parameters

Occupations

Code	Description	
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	

Regions

13 items selected. See Appendix A for details.

Timeframe

2018 - 2023

Datarun

2018.1 - Employees

Outdoor Power Equipment and Other Small Engine Mechanics in 13 Counties

Outdoor Power Equipment and Other Small Engine Mechanics (SOC 49-3053): Diagnose, adjust, repair, or overhaul small engines used to power lawn mowers, chain saws, recreational sporting equipment and related equipment.

Sample of Reported Job Titles: Small Engine Mechanic, Golf Cart Mechanic, Small Engine Technician, Service Technician, Outdoor Power Equipment Service Technician, Mechanic, Lawnmower Repair Mechanic, Lab Technician, Power Saw Mechanic, Gas Engine Repairer

Related O*NET Occupation: Outdoor Power Equipment and Other Small Engine Mechanics (49-3053.00)

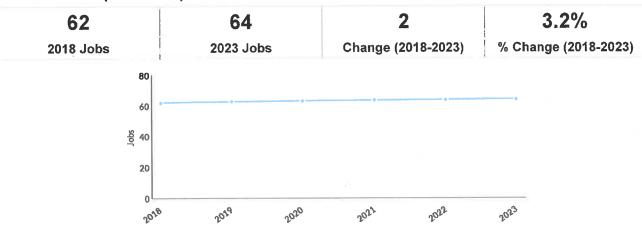
Occupation Summary for Outdoor Power Equipment and Other Small Engine Mechanics

 62
 3.2%
 \$13.62/hr

 Jobs (2018)
 % Change (2018-2023)
 Median Hourly Earnings

 149% above National average
 Nation: 4.8%
 Nation: \$16.22/hr

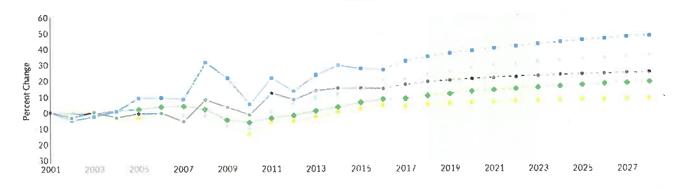
Growth for Outdoor Power Equipment and Other Small Engine Mechanics (49-3053)



Percentile Earnings for Outdoor Power Equipment and Other Small Engine Mechanics (49-3053)



Regional Trends



	Region	2018 Jobs	2023 Jobs	Change	% Change
•	Region	62	64	2	3.2%
•	Local Workforce Development Area 12	49	52	3	6.1%
•	State	1,484	1,573	89	6.0%
•	Nation	33,464	35,087	1,623	4.8%
	LWDA12 Surrounding Counties	291	297	6	2.1%

Regional Breakdown



County	2023 Jobs
Gibson County, TN	12
Calloway County, KY	10
Henry County, TN	<10
Graves County, KY	<10
Obion County, TN	<10

Job Postings Summary

0

Unique Postings (Jan 2018 - Feb 2018)
0 Total Postings

n/a

Posting Intensity (Jan 2018 - Feb 2018)

National Educational Attainment



	Education Level	2017 Percent
•	Less than high school diploma	18.1%
•	High school diploma or equivalent	40.7%
•	Some college, no degree	25.2%
V	Associate's degree	10.5%
•	Bachelor's degree	4.2%
•	Master's degree	1.1%
•	Doctoral or professional degree	0.2%

Occupational Programs

1	.0	8
Programs (2016)	Completions (2016)	Openings (2016)
CIP Code	Program	Completions (2016)
47.0606	Small Engine Mechanics and Repair Technology/Technician	0

Industries Employing Outdoor Power Equipment and Other Small Engine Mechanics

Industry	Occupation Jobs in Industry (2017)	% of Occupation in Industry (2017)	% of Total Jobs in Industry (2017)
Nursery, Garden Center, and Farm Supply Stores	32	52.8%	9.5%
Farm and Garden Machinery and Equipment Merchant Wholesalers	<10	6.9%	1.4%
Outdoor Power Equipment Stores	<10	6.0%	10.5%
Landscaping Services	<10	5.0%	0.7%
Home Centers	<10	4.8%	0.4%

Appendix A - Regions

Code	Description
21035	Calloway County, KY
21083	Graves County, KY
47005	Benton County, TN
47017	Carroll County, TN
47039	Decatur County, TN
47053	Gibson County, TN
47077	Henderson County, TN
47079	Henry County, TN
47083	Houston County, TN
47085	Humphreys County, TN
47131	Obion County, TN
47161	Stewart County, TN
47183	Weakley County, TN

Appendix B - Data Sources and Calculations

Location Quotient

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Occupation Data

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CareerBuilder/Emsi Job Postings

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State Data Sources

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Small Engine Mechanics Occupation Snapshot

Emsi Q2 2018 Data Set

April 2018

Northwest Tennessee Workforce Board



708 E. Court Street
Dyersburg, Tennessee 38024

Parameters

Occupations

Code	Description	
49-3050	Small Engine Mechanics	

Regions

11 items selected. See Appendix A for details.

Timeframe

2018 - 2023

Datarun

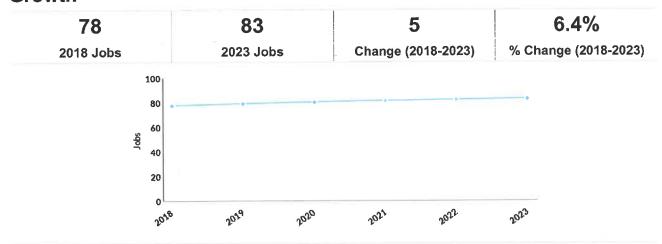
2018.2 - Employees

Small Engine Mechanics in Local Workforce Development Area 12

Occupation Summary for Small Engine Mechanics

78	6.4%	\$15.35/hr
Jobs (2018)	% Change (2018-2023)	Median Hourly Earnings
65% above National average	Nation: 4.6%	Nation: \$16.97/hr

Growth

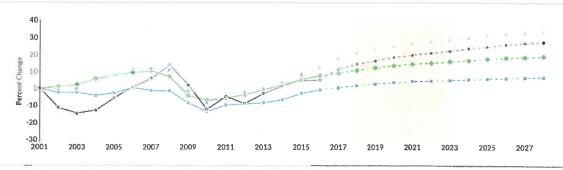


Occupation	2018 Jobs	2023 Jobs	Change	% Change
Motorboat Mechanics and Service Technicians (49-3051)	15	15	0	0%
Motorcycle Mechanics (49-3052)	12	13	1	8%
Outdoor Power Equipment and Other Small Engine Mechanics (49-3053)	51	55	4	8%

Percentile Earnings for Small Engine Mechanics (49-3050)

\$	\$11.83/hr	\$15.35/hr		\$19.05/hr
25th P	Percentile Earnings	Median Earnings		75th Percentile Earnings
\$28 \$26 \$24 \$22 \$20 \$18 \$16 \$14 \$12 \$10		•	·	
\$81	Pct. 10 Pct. 25	Median Pat.	75 Pct. 90	

Regional Trends



	Region	2018 Jobs	2023 Jobs	Change	% Change
•	Region	78	83	5	6.4%
•	LWDA12 Surrounding Counties	462	476	14	3.0%
•	Tennessee	1,794	1,912	118	6.6%
•	United States	70,658	73,938	3,280	4.6%

Regional Breakdown



County	2023 Jobs
Obion County, TN	23
Gibson County, TN	14
Henry County, TN	14
Dyer County, TN	12
Tipton County, TN	<10

Job Postings Summary

0	n/a
Unique Postings (Jan 2018 - Feb 2018)	Posting Intensity (Jan 2018 - Feb 2018)
0 Total Postings	

Occupational Programs

2	10	12	
Programs (2016) Completions (2016)	Openings (2016)	
CIP Code	Program	Completions (2016)	
47.0611	Motorcycle Maintenance and Repair Technology/Technician	10	
47.0606	Small Engine Mechanics and Repair Technology/Technician	0	

Industries Employing Small Engine Mechanics

Industry	Occupation Jobs in Industry (2017)	% of Occupation in Industry (2017)	% of Total Jobs in Industry (2017)
Nursery, Garden Center, and Farm Supply Stores	27	35.9%	9.4%
Motorcycle, ATV, and All Other Motor Vehicle Dealers	18	23.8%	19.8%
Farm and Garden Machinery and Equipment Merchant Wholesalers	<10	5.7%	1.4%
Other Personal and Household Goods Repair and Maintenance	<10	4.7%	16.7%
Landscaping Services	<10	3.3%	0.6%

Appendix A - Regions

Code	Description
47005	Benton County, TN
47017	Carroll County, TN
47033	Crockett County, TN
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47053	Gibson County, TN
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47183	Weakley County, TN

Appendix B - Data Sources and Calculations

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Institution Data

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State Data Sources

This report uses state data from the following agencies: Arkansas Department of Workforce Services; Kentucky Office of Employment and Training; Missouri Department of Economic Development; Tennessee Department of Labor and Workforce Development, Research and Statistics Division



From: JacQuene Rainey <jacquene.rainey@tcatripley.edu>

Sent: Tuesday, April 24, 2018 9:49 AM

<jbane@nwtnworks.org>

Cc: Ravan Adams-Arnold <arrivology.edu>

Subject: RE: Attached Image

Hello Ms. Prater,

Our placement rates are based on completers who earned a certificate/diploma and placed for employment in a related field. Also, what we consider a non-graduate completer, those who did not earn a credential (finish the program) but gained enough knowledge to go to work in the field. They are still considered a placement.

So although everyone who enrolled may not have earned a certificate/diploma, they could still potentially be counted as a placement if they are able to gain employment in that field.

I hope this answers your question.

Please let me know if you need any additional information.

Thanks!

JacQuene M. Rainey

Assistant Director Tennessee College of Applied Technology Ripley/Bells/Covington 127 Industrial Drive Ripley, TN (731)635-3368 phone (731)635-4674 fax



TCAT Ripley
PCT Placement Rates

2016-2017 = 75%

2015-2016 = 71%

2014-2015 = 86%

2013-2014 = 82%

Medical Assistants Occupation Snapshot

Emsi Q2 2018 Data Set

April 2018

Northwest Tennessee Workforce Board



708 E. Court Street Dyersburg, Tennessee 38024



Parameters

Occupations

Code	Description	
31-9092	Medical Assistants	

Regions

13 items selected. See Appendix A for details (counties within a 1 hour commute of Ripley, TN).

Timeframe

2018 - 2023

Datarun

2018.2 - Employees

Medical Assistants in 13 Counties

Medical Assistants (SOC 31-9092):Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician. Excludes "Physician Assistants" (29-1071).

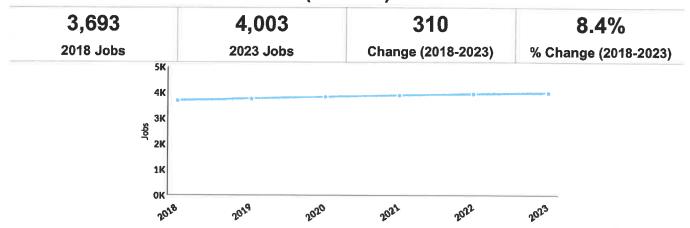
Sample of Reported Job Titles: Chiropractor Assistant, Certified Medical Assistant (CMA), Medical Assistant (MA), Registered Medical Assistant (RMA), Optometric Technician, Optometric Assistant, Ophthalmic Technician, Medical Office Assistant, Doctor's Assistant, Clinical Assistant

Related O*NET Occupation: Medical Assistants (31-9092.00)

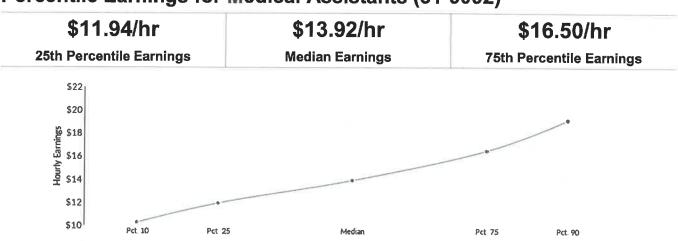
Occupation Summary for Medical Assistants

3,693	8.4%	\$13.92/hr
Jobs (2018)	% Change (2018-2023)	Median Hourly Earnings
24% above National average	Nation: 11.4%	Nation: \$15.17/hr

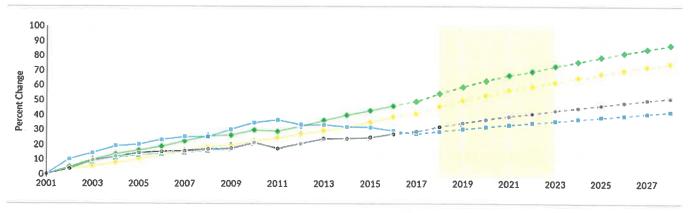
Growth for Medical Assistants (31-9092)



Percentile Earnings for Medical Assistants (31-9092)



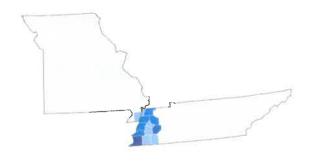
Regional Trends



	Region	2018 Jobs	2023 Jobs	Change	% Change
٠	Region	3,693	4,003	310	8.4%

	Region	2018 Jobs	2023 Jobs	Change	% Change
•	Local Workforce Development Area 12	360	379	19	5.3%
•	LWDA12 Surrounding Counties	4,474	4,856	382	8.5%
•	Tennessee	15,446	17,302	1,856	12.0%
	United States	674,205	750,852	76,647	11.4%

Regional Breakdown



County	2023 Jobs
Shelby County, TN	3,248
Madison County, TN	482
Dyer County, TN	62
Gibson County, TN	41
Tipton County, TN	34

Job Postings Summary

192

Unique Postings (Jan 2018 - Feb 2018)

1,175 Total Postings

6:1

Posting Intensity (Jan 2018 - Feb 2018)

Regional Average: 7:1



There were **1,175** total job postings for your selection from January 2018 to February 2018, of which **192** were unique. These numbers give us a Posting Intensity of **6-to-1**, meaning that for every 6 postings there is 1 unique job posting. This is close to the Posting Intensity for all other occupations and companies in the region (7-to-1), indicating that they are putting average effort toward hiring for this position.

National Educational Attainment



	Education Level	2017 Percent
•	Less than high school diploma	1.9%
•	High school diploma or equivalent	20.2%
•	Some college, no degree	40.0%
•	Associate's degree	25.6%
•	Bachelor's degree	9.6%
•	Master's degree	1.6%
•	Doctoral or professional degree	1.1%

Occupational Programs

9		736	428
Programs (2016)	Completions (2016)	Openings (2016)
CIP Code	Program		Completions (2016)
51.0801	Medical/Clinic	cal Assistant	489
51.0710	Medical Offic	Medical Office Assistant/Specialist	
51.0705	Medical Offic	Medical Office Management/Administration	
51.0713	Medical Insur	ance Coding Specialist/Coder	60
51.0000	Health Servic General	Health Services/Allied Health/Health Sciences, General	

Industries Employing Medical Assistants

Industry	Occupation Jobs in Industry (2017)	% of Occupation in Industry (2017)	% of Total Jobs in Industry (2017)
Offices of Physicians (except Mental Health Specialists)	2,233	61.9%	16.2%
General Medical and Surgical Hospitals	475	13.2%	1.7%
Hospitals (Local Government)	83	2.3%	1.6%
Kidney Dialysis Centers	80	2.2%	8.7%
Offices of Optometrists	73	2.0%	12.3%

Appendix A - Regions

	T-400	
Code	Description	
29155	Pemiscot County, MO	
47033	Crockett County, TN	
47045	Dyer County, TN	
47047	Fayette County, TN	
47053	Gibson County, TN	
47069	Hardeman County, TN	
47075	Haywood County, TN	
47095	Lake County, TN	
47097	Lauderdale County, TN	
47113	Madison County, TN	
47131	Obion County, TN	
47157	Shelby County, TN	
47167	Tipton County, TN	

Appendix B - Data Sources and Calculations

Location Quotient

Location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the nation. It can reveal what makes a particular region unique in comparison to the national average.

Occupation Data

Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

CareerBuilder/Emsi Job Postings

Job postings are collected from various sources and processed/enriched by Careerbuilder to provide information such as standardized company name, occupation, skills, and geography. Emsi performs additional filtering and processing to improve compatibility with Emsi data.

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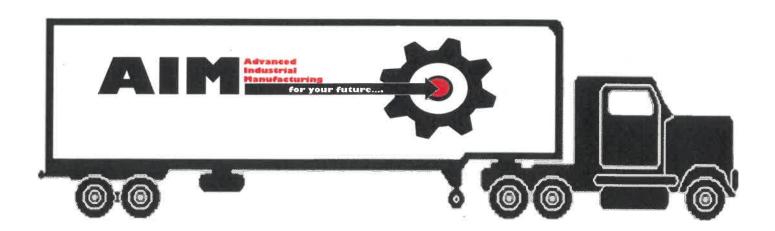
Gibson County Advanced Manufacturing Mobile Unit

The Northwest TN Workforce Board, Tennessee College of Applied Technology at Jackson, are pleased to partner with Bongards Creameries and additional public and private partners to build awareness in manufacturing career pathways, provide hands-on foundational manufacturing skills and create excitement among young people about the opportunities in manufacturing in Gibson County, Tennessee. Our plan is to design, purchase and deploy an Advanced Manufacturing Mobile Training Unit to middle schools, high schools and community events in Gibson County.

With approximately \$175,000 from Bongards Community Investment Grant, we are confident that we can raise additional funds or in-kind contributions from both private sector and public sector partners to fully equip and hire a staff member to provide instruction. TCAT Jackson has already secured a donation of a 53 foot trailer for the project and will donate use of a truck from their commercial truck driving program to pull the trailer to various locations. TCAT Jackson may also provide some of the design and trailer development as part of their various technology programs. The trailer will be professionally "wrapped" to include branding campaign and logos of contributors. "AIM for your future" (Advanced Industrial Manufacturing) is a *suggested* branding/logo (see below).

With the major cost of the truck and trailer taken care of, the grant funds and sponsor donations will be utilized to equip the trailer with industry identified technology and provide staffing. Equipment to be donated or purchased may include, but not be limited to, a 3D Printer, Laser Engraver/cutter, Welding simulator, CNC Milling, Electricity/Electronics, Pneumatics, Hydraulics, Mechanisms, Pneumatic Robotics, Programmable Logic Controls (PLC), and a Truck Driving simulator (already secured by TCAT Jackson). Flat screen TVs will provide videos of local sponsor companies demonstrating the equipment and sharing critical information about careers in manufacturing. A full-time staff member will be hired by TCAT Jackson to provide hands-on demonstration and provide instruction to coordinate with STEM and Career Technical Education coursework at the middle and high schools. Salary and benefits for a full-time staff will be approximately \$75,000 annually.

The Advanced Manufacturing Mobile Training Unit, is the one of many steps that Gibson County has taken to assure there is a pipeline of workers for the future.

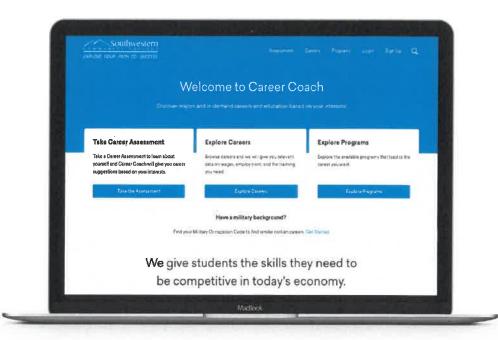


..! Emsi

Career Coach

CONNECTING STUDENTS TO IN-DEMAND CAREERS THROUGH YOUR PROGRAMS

Career Coach helps students make the connection between your programs and quality career outcomes. With Career Coach, students can quickly find a career that's right for them based on relevant job market information and enroll in a program at your institution that best fits their goals. The result? Students engaged in their coursework and passionate about career outcomes associated with your programs.



3 ASPEN PRIZE WINNERS 250+

COLLEGES ACROSS THE US 1.2M

STUDENT USERS IN 2015 10K

DAILY CAREER SEARCHES



"Career Coach helps to show the value of our programs and also to highlight the high wages that students can get from those programs."

Naima Brown, Vice President for Student Affairs, Santa Fe College

How It Works For Students

- Take a quick assessment
- View your career matches
- Evaluate based on data
- Choose a path
- Enroll in a program



DATA INCLUDED

Wages Job Growth

wth Daily Tasks

Job Postings

Relevant Skills

Top Employers

FEATURES INCLUDED

- Mobile friendly on all devices
- Site analytics accessible by your institution
- 800+ careers detailed with employment data
- Customized look to fit your college's branding
- Employment data specific to your service area
- Customized program-to-occupation mapping
- Easy-to-use resume builder
- John L. Holland 6 and 60 question assessment

MAKING THE MOST OF CAREER COACH

- Embed regional employment data directly into your program pages with the *Career Coach Plugin*
- We'll train your staff to get the most out of Career Coach in their work and understand the data behind the tool

Degree Options

programs from preneurship conflicts, Business Shedilist certificate, Business Operations certificate and Business Management on the fact These certificates can be samed during the pursual of the A.S. In Business Administration degree.

This program articulates into the Bachelor of Science in Business Administration degree at Florida State College at Jacksonville and Bachelor of Applied Science in Supervision and Management degree at Florida State College at Jacksonville (1903)















Registered Electrical Apprenticeship Preparation



Lake County High School graduating seniors have an opportunity to "reap" the benefits of a new training program – Registered Electrical Apprenticeship Preparation (REAP), a partnership between Amteck, the American Job Center in Tiptonville, and the Northwest TN Workforce Board. Amteck delivers the latest in cutting-edge technology in the electrical engineering and contracting industry. Through agreements with the US Department of Labor, Amteck offers a 4-year Registered Apprenticeship including classroom and on-the-job training while being paid. Apprentices may travel to different locations to work on construction sites across the county. After successful completion of the 4-year program, apprentices are prepared to take the exam to become a Journeyman/Licensed Electrician earning an estimated \$70,000 annually.

For the first time in its history, Amteck is bringing a pre-Apprenticeship program on-site to a high school campus. Graduating seniors at Lake County High School who have expressed an interest in a career as an electrician will participate in a 10-week pre-apprenticeship program to learn the fundamentals of basic electricity and construction applications. Upon successful completion of the first 2 weeks of the pre-apprenticeship program, students will have earned approximately \$500, receive a tool kit valued at \$300, and the opportunity to continue the training at the Amteck Dyersburg facility.

Those continuing will be transported to Amteck's Dyersburg facility on a daily basis for 8 weeks for additional hands-on experience in the shop, as well as, at local construction and/or manufacturing sites. This experience will also acclimate students to working with a "crew" and provide them an opportunity to earn an additional \$2500. Amteck will evaluate the following qualities during the work experience:

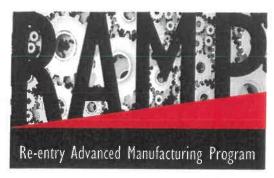
- Be willing to submit to a drug test
- Arrive on-time
- Dress appropriately
- Be respectful
- Be proactive
- Be positive
- Work hard, work safely

Those who successfully complete the pre-apprenticeship work experience will be eligible for hire by Amteck. Upon supervisor recommendation, students will be accepted into the Registered Apprenticeship to become a Journeyman/Licensed Electrician.

The REAP program is jointly funded by the Northwest TN Workforce Board utilizing Workforce Innovation and Opportunity Act (WIOA) funds and Amteck. Work experience wages are subsidized by WIOA funds.

Since 1977, Amteck has built a reputation of delivering a quality product, in a cost-effective manner, while maintaining a safe work environment throughout a project's duration. Amteck's commitment to customer service, its safety program, and family atmosphere has grown the company into one of the most prominent electrical contractors in the southeast.





Re-entry Advanced Manufacturing Program

NWTN Workforce Board & American Job Center Partnership with Gibson and Dyer County Jails

Instruction by:
TN College of Applied Technology – Jackson
Dyersburg State Community College

Executive Summary

Recidivism of justice involved individuals is a concern not only in federal and state prisons, but also in local county jails, where according to a recent Department of Corrections study, recidivism is higher among prisoners released from jails than prisons. By providing programing for mental health, substance abuse, education and job skill training, the recidivism rate can be reduced to as low as 15%. Rural counties, such as Gibson and Dyer, often have additional challenges related to resources and employment opportunities which contribute to higher recidivism rates.

Members of the Northwest TN Workforce Board (NWTNWB), including representatives of employers, have discussed the need to provide services to justice involved individuals. But there is always the looming question, "will employers hire them?" Based on comments from Board members and success of other re-entry programs, the answer is "yes, on a case by case basis". Employers will consider hiring justice involved individuals who have shown personal improvement while incarcerated or since release.

The NWTNWB in Local Workforce Development Area (LWDA) 12 has developed a partnership with the Gibson County and Dyer County Sheriff's Offices to establish an occupational skills training program for jail inmates who are nearing release. The training program will be supported by other services offered through the American Job Center (AJC). Re-entry Advanced Manufacturing Program (RAMP) will provide instruction in the Manufacturing Skills Standard Council (MSSC) Certified Production Technician (CPT) program to incarcerated individuals onsite at the jail. The credentials, currently recognized by local employers, include four (4) nationally recognized certifications – Safety, Quality, Manufacturing Processes and Maintenance Awareness. The training will be provided by the TN College of Applied Technology (TCAT) at Jackson and Dyersburg State Community College (DSCC), who will award credit toward their respective advanced manufacturing programs and will accept the credit of the other program for future training. TCAT Jackson will award up to 432 clock hours of credit, DSCC up to 12 college credits for those completing the entire program. Interim certifications will be issued for partial completion. Both colleges have experience offering the program curriculum. In addition to increasing the employability/occupational skills of the inmates, the program supports the goals of the Governor's Drive to 55.

Inmates will be identified and referred to the program by the Sheriff's Offices. Ideal candidates will have a desire to train and work in manufacturing, have a functional reading level of 6th grade or above, be within 6 months of release date and have a record that does not include violent crimes. Referrals will be expected to have already received any necessary mental health and/or substance abuse services needed before referral to the program. The pilot program proposes to serve 80 inmates between both jails. Gibson County plans to target male inmates, while Dyer County will focus on female inmates. Each may change their focus depending on the number of candidates available. The goals of the program are to increase employment opportunities and lower recidivism rates, by increasing occupational skills and developing a career pathway to manufacturing.

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bson County High School	11	11	11	100%	11	10	91%	11	9	82%	11	10	91%	8			24	17	71%	0	0	0%	0	0	0%	0	0	0%	0		
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Total Enrolled 2015-2016	148
Total Enrolled 2016-2017	259
Total Enrolled 2017-2018	165
Total	572

Total Certifications Earned 2015-2016	215
Total Certifications Earned 2016-2017	374
Total Certifications Earned 2017-2018	122
Total	711

Full CPT Earned 2015-2016	27
Full CPT Earned 2016-2017	45
Full CPT Earned 2017-2018	3
Total	75

2 Green Production Certificates earned at Peabody High School

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 Total Enrolled 2015-2016
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 Total Enrolled 2016-2017
 259

 Total Enrolled 2017-2018
 165

 Total
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 374

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2 Green Production Certificates earned at Peabody High School

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LEAP 2015-2017 Final Results	17-18			17-18						17-18		17-18						Total Completed	Provider	Potential Credi hours aat DSCi for Advanced Integral Inclustrial Technology Program
Bells Injection Molding	6	0	0	####	0	0	#####	0	0	#####	0	0.	####		62	50	81%	7	TCAT Newbern	150
Benton County Technical Center	0	0	0	####	0	0	#####	0	0	#####	0	0	####		16	6	399	0	BCTC	18
Brighton High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####	1	23	12	52%	0	DSCC	36
Carroll County Technical Center	22	0	0	####	0	0	#####	0	0	#####	0	0	####		32	7	22%	0	CCTC	21
Covington High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		2	2	100%	0	TCAT Covington	6
Crockett County High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		115	90	78%	0	Crockett County HS	270
Dyer County High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		4	4	100 Y	1	TCAT Newbern	12
Dyersburg High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		22	6	270;	0	TCAT Newbern	18
Dyersburg High School Welding	18	14	13	93%	0	0	#####	0	0	#####	0	0	####		54	19	35%	0	TCAT Newbern/DHS	57
Gibson County High School	0	0	-0	####	0	0	#####	0	0	#####	0	0	####		76	72	95%	16	Gibson Co. HS	216
Halls High School	6	6	6	100%	5	5	100%	4	4	100%	4	4	100%	3	69	53	770	8	DSCC	159
Henry County High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		11	8	73.X	0	TCAT Paris	24
Humboldt High School	26	25	19	76%	0	0	#####	1	1	100%	0	0	####		44	13	30%	0	Humboldt HS	39
Lake County High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		5	3	50%	0	DSCC	9
Milan High School	54	53	47	89%	1	1	100%	0	0	#####	0	0	####		150	95	53%	17	TCAT Jackson	285
Munford High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		16	16	100%	4	DSCC	48
Obion County Central High School	0	0	0	####	0	0	#####	0	0	#####	0	0	####		76	39	519	5	Obion County Central HS	117
Peabody High School	17	17	12	71%	0	0	#####	0	0	#####	0	0	####		81	31	38%	3	DSCC	93
Ripley High School	10	9	3	33%	0	0	#####	1	1	100%	0	0	####		61	33	54%	4	TCAT Ripley	99
South Fulton High School	6	6	6	100%	0	0	#####	0	0	#####	0	0	####		46	34	74%	7	TCAT Newbern	102
	165	130	106	82%	6	6	100%	6	6	100%	4	4	100%	3	796	593	74%	72		1779

Total Enrolled 2015-2016	
Total Enrolled 2016-2017	
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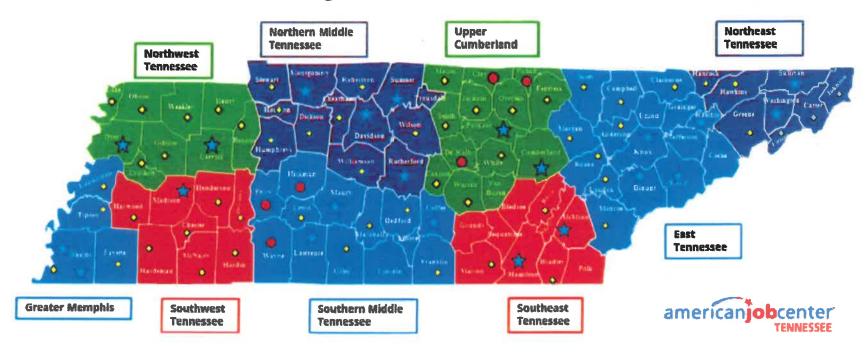
Total Certifications Earned 2015-2016
Total Certifications Earned 2016-2017
Total Certifications Earned 2017-2018
Total

Full CPT Earned 2015-2016
Full CPT Earned 2016-2017
Full CPT Earned 2017-2018
Total

**** 2 Green Production Certificates earned at Peabody High School

Alignment

Alignment with ECD.







County Allocations

County	Spirit.	County		County		County		County	
Anderson	\$426,551	Decatur	\$109,674	Henderson	\$293,082	Maury	\$509,319	Sequatchie	\$106,590
Bedford	\$281,236	DeKalb	\$125,889	Henry	\$232,750	McMinn	\$367,972	Sevier	\$698,484
Benton	\$159,492	Dickson	\$259,312	Hickman	\$134,714	McNairy	\$215,637	Shelby	\$7,962,005
Bledsoe	\$103,082	Dyer	\$334,534	Houston	\$85,927	Meigs	\$115,500	Smith	\$98,676
Blount	\$681,017	Fayette	\$262,865	Humphreys	\$161,421	Monroe	\$288,794	Stewart	\$109,771
Bradley	\$593,364	Fentress	\$148,061	Jackson	\$105,248	Montgomery	\$1,050,128	Sullivan	\$1,148,341
Campbell	\$362,903	Franklin	\$228,748	Jefferson	\$358,962	Moore	\$25,791	Sumner	\$712,646
Cannon	\$72,725	Gibson	\$404,773	Johnson	\$110,199	Morgan	\$169,251	Tipton	\$500,393
Carroll	\$289,563	Giles	\$152,693	Knox	\$2,438,569	Obion	\$307,311	Trousdale	\$42,983
Carter	\$417,798	Grainger	\$148,867	Lake	\$77,843	Overton	\$153,238	Unicoi	\$162,040
Cheatham	\$176,798	Greene	\$546,545	Lauderdale	\$306,181	Perry	\$66,571	Union	\$127,960
Chester	\$126,115	Grundy	\$114,291	Lawrence	\$309,339	Pickett	\$47,497	Van Buren	\$42,580
Claiborne	\$242,990	Hambien	\$385,179	Lewis	\$93,917	Polk	\$124,937	Warren	\$228,644
Clay	\$67,877	Hamilton	\$2,192,010	Lincoln	\$242,180	Putnam	\$509,154	Washington	\$807,629
Cocke	\$335,502	Hancock	\$71,597	Loudon	\$277,923	Rhea	\$343,840	Wayne	\$131,853
Coffee	\$383,988	Hardeman	\$230,772	Macon	\$113,811	Roane	\$359,181	Weakley	\$306,061
Crockett	\$111,921	Hardin	\$193,124	Madison	\$751,523	Robertson	\$285,808	White	\$158,012
Cumberland	\$410,282	Hawkins	\$360,508	Marion	\$232,918	Rutherford	\$1,358,106	Williamson	\$589,712
Davidson	\$3,503,328	Haywood	\$174,177	Marshall	\$192,732	Scott	\$240,936	Wilson	\$539,710

Counties in transition under the proposal are in Orange.

